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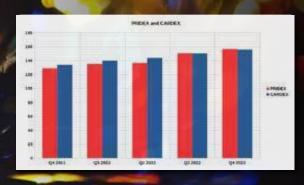
PRINTBULLETIN

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BMPASBIG LEAP FOR THE FUTURE OF PRINT

lqbal Kherodawala talks about BMPA's Vision Conclave—a brand new future-focused knowledge-sharing conference for the print industry.



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FROM THE PRESIDENTS' DESK

Dear fellow print business owners and print professionals,

Before we begin this editorial, we must brief you about the BMPA's first-ever Vision Conclave. Attended by over 80 print-industry leaders, the Vision Conclave has successfully churned many ideas and insights for the future growth of our industry and businesses. We are confident of the future of 'print'; moreover, we are immensely optimistic about the growth of all those businesses that would define and exploit the right synergies to achieve business growth. If you are keen to know more about the Vision Conclave and the following white paper, turn to page 14.

Away from the Vision Conclave, let us not ignore the domestic and global macro-economic stresses. Inflation is high in many economies across the world. Supply-side constraints are challenging even the leading multinational businesses. On the domestic front, RBI has recently hiked the interest rates; thus, borrowing has become dearer. While our country has attracted billions of dollars worth of foreign direct investment, it hasn't yet benefited our industry, in particular.

Additionally, frequently changing GST rates has made tax compliance an impossibly complex and resource-hungry task for all companies, and MSMEs in particular. You will read about the latest revisions in the GST rates in the Tax and compliance article on page 22. We shall also advise you to understand the applicable changes concerning your business from your tax consultant.

The silver lining to the dark cloud of the pandemic-led economic slowdown is the rapidly growing demand for packaging and labels. It is an excellent opportunity for many print converters in the industry. Moreover, we have a booster of options after the recent implementation of the ban on single-use plastic across the country. It will create demand for paper and paper-based packaging across different levels of the markets. We think we must leverage these opportunities across the spectrum to bring business to our press floors. We can also explore the possibility of collaborating while playing to our strengths and sharing the work with others, who can deliver quality with their expertise, to complete the job.

Last but not least, we would like to draw your attention to the overall quality of our products and services. Some of us are successful in the global markets by exporting products and services to their clients from developed economies. The key to their success is 'quality'. By improving ourselves while maintaining the advantage of cost competitiveness, we can open a wide variety of opportunities through effective collaborations, targeted marketing, and developing business relations.

Do you agree with our assessment of the situation and the solutions? We would love to hear from you, as always. So please write an email to BMPA and MMS.

Iqbal Kherodawala

Prakash Canser

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7 6 Fighting for pride and freedom

Vishwanath Shetty of The PrintWorks shares real-life stories with anecdotal messages in this snippet column.

GG

First and foremost, let me congratulate the Team BMPA for the exceptionally well and professionally organised event. The question/answer sessions were very relevant and helpful to the industry. I wish we had one speaker from the technical side, either from the printing or finishing side, to discuss the improvements made over the last few years. It would have added to the Interest of the audience. However, I would personally give 9/10 for the overall event.

Ramesh Kejriwal
Parksons Packaging



Cover image: Megan Rexazin, Mary Pahlke from Pixabay

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Domino sees record growth in high speed VDP onto labels



With the ongoing trend to track more products through the supply chain now boosted by significant COVID-19 related online retail sales growth, Domino Digital Printing Solutions has seen substantial investment by label converters into adding variable data printing (VDP) of tracking codes onto labels for online retail supply chain requirements.

Jim Orford, Domino Digital Printing Solutions Global Product Manager for the K600i, comments, "In the last two years, the number of codes being printed has almost doubled. We have witnessed a substantial growth for variable data printing, both in the number of K600i printers installed, with a far higher uptake of wider and higher speed configurations, with systems printing up to one million different codes onto labels per hour. This trend towards online retail is understood and many of our label converter customers have invested significantly in capacity to meet this."

The versatile and modular Domino K600i inkjet printer is designed to be mounted inline on a conventional flexo press or label finishing line and could be described as another form of embellishment. The printer is configured to the required press web width it is integrated onto, ranging from 108mm (4.25") to 781mm (30.8") with variable data print applied anywhere across the web. Data files and job setup is managed by the Domino Editor Starlight or Editor RIP PC based controller solutions, with data processed inline at the same time as it is printed. For additional security, the Editor Starlight can be integrated with a vision system to read, verify, track and provide a quality grade for the codes being printed. Domino supplies the Lake Image System's Discovery Multi-scan vision product as part of a total turnkey variable data printing and verification solution package.

The key Domino K600i i-Tech features include i-Tech CleanCap, an automated process for cleaning and capping the print head; i-Tech ActiFlow, an ink recirculation system which reduces the risk of diverted jets impacting print quality; and i-Tech StitchLink which enables optimum registration allowing an image to be printed anywhere across the full web width. To find out more about these unique, productivity enhancing i-Tech features of the K600i and watch 3D animation videos of them in action, please visit: https://go.domino-printing.com/ PRK600iENMar22

Esko to address 'challenges of big data'



Jan De Roeck to be part of expert panel at key **European event for labels converters**

Esko, the global developer of integrated software and hardware solutions that digitise, automate and connect the go-to-market process of consumer goods, will be addressing the challenges of Big data at the FINAT European Label Forum ('ELF') in June.

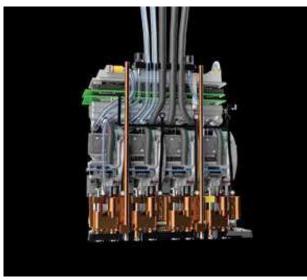
Jan De Roeck, Esko Director of Marketing, Industry Relations and Strategy, said, "It is important to us that we continue to connect personally with the European label community, and the ELF event is the perfect opportunity to meet labels converters, to learn from them and engage in discussions about a range of critical issues that are affecting their businesses both now, and in the future.

"Across the industry we are seeing a growing need for actionable insights to help businesses cope with the challenges they face," he said. "Given the volatility of the market and continued uncertainty, both from the ongoing geo-political situation and in the wake of the global pandemic, the ability to collect, understand and utilise data has become increasingly vital to continued business success.

"Indeed, our own recent software release, Esko Release 22.03, includes new features specifically created to enable businesses to make optimal use of data," said Jan. "For those organisations who are already advanced with their digital transformation, collecting more data than ever before, we are developing innovative new ways to empower them to do more with what they have."

Organised by FINAT, the European association for the self-adhesive label industry, the European Label Forum takes place in the Italian town of Baveno, from 1-3 June. Jan will join an expert panel at the event on Friday 3 June, for an in-depth discussion titled 'The challenges of Big data'.

BOBST Inkjet Printing: a printing cluster changing label production



To find out more about the BOBST Cluster technology watch video on YouTube: https:// youtu.be/qkoeoRJkdRY.

For the first time in inkjet history, utilising the advancements of 3D Printing technology, BOBST is able to develop such a compact and effective printing device. The Mouvent Cluster is a unit comprising of four inkjet heads and their ink control system, encapsulated in one very compact design. And compactness is not only a size advantage. It indicates that there are minimum moving parts, well positioned internal elements and precise organized cables and connections.

Fewer moving parts means less maintenance and less risk of failure. But the precisely positioned internal elements allow faster and more accurate temperature control and shorter distribution lines of fluids (less temperature loss and pressure equalisation). In addition, the embedded ink and temperature control units of the Mouvent Cluster follow a very simple architecture rule. Each unit is autonomous, and each inkjet head is controlled in a separate closed loop, with its own individual pressure and temperature control systems.

This is a radical technology shift in the inkjet world, leading to full jetting control which provides total independence on speed of printing, ink coverage or levels of details of the printed file. The main advantage of controlling the ink in such a short distance from the jetting and in a closed loop manner, is the consistency on the ink drop size and the efficiency of the system in long production shifts. It

also enables elimination of ink mist, absolute print head temperature control, and uninterrupted production without the need of pauses to clean or cool down.

Additionally, connectivity is a fundamental design principal for reliable performance. Performance is based on on-the-fly data analysis and algorithmic calculations, which leads to powerful control and immediate adaptation. Simply described, the cluster system has its own modular advanced intelligence to readapt when and where needed and at the same time is connected on a high-speed mainframe and image data stream.

The brain of the system, the electronics, is a fully programmable system. The system was built with deterministic compute approach, scalable performance, low power consumption and functional safety considerations. Updates and adaptations can take place directly on the press and triggered even by remote support engineers, ensuring that the technology will always deliver on its promise.

Source: "Compact, reliable, connected, upgradable, green. Those would be my priorities in any technology these days". Article by Stelios Manousakis, Digital Technology Director at BOBST.

Fujifilm to acquire Unigraphica AG

Fujifilm Corporation announced that it has signed the agreement to acquire Unigraphica AG, a system integrator operating for more than 37 years based in Liechtenstein with expertise in providing customised inkjet printing systems. Fujifilm Unigraphica AG will be a wholly owned subsidiary of Fujifilm from July 1, 2022, following the closure of the deal which is expected to take place later this month.

The acquisition brings expansion of FUJIFILM Integrated Inkjet Solution business to Europe, which works across various industries to supply solutions for high-volume production processes through integrated inkjet printing systems. Fujifilm's inkjet system technologies and products together with Unigraphica's experience and integration capabilities will provide customers with industry-leading solutions and support.

The Fujifilm Integrated Inkjet Solution business began as a provider of custom inkjet systems for brands in North America, and has been expanding into additional markets and regions such as commercial imprinting and brand owners in Europe and Japan.

"We are thrilled to have the knowledge, expertise, and strong reputation of Joseph Schweiger and the entire Unigraphica team joining us," said Greg Balch, who is responsible for the entire FUJIFILM Integrated Inkjet Solutions business in North America and Europe. "I am confident that this addition will support and accelerate our business expansion."

Source: https://rb.gy/qs5jiy

Koenig & Bauer Durst with an Industrial production press

Koenig & Bauer Durst has used its latest SPC Open House to announce a new addition to its product portfolio with the unveiling of the Delta SPC 130 FlexLine Eco+ industrial production press for run lengths from one to millions of square metres. The entry-level, compact model will offer corrugated converters a new route into digital packaging or will enhance their current capabilities.

The Delta SPC 130 FlexLine Eco + press, using waterbased, food-safe, sustainable inks, will offer an impressive price performance ratio for converters with media sizes up to 1.3 metres by 2.8 metres. This new press will be fully upgradeable to the Delta SPC FlexLine Automatic press. Sales start now. Based on its established, market-proven Delta SPC 130 FlexLine Automatic press, the new machine will be addressing converters with volumes of between 4 million and 8 million square metres a year. It also includes a compact drying system.

With more than 60 guests at the SPC Open House at the & Bauer Durst introduced the dynamic nozzle management (DNM). This tool will significantly reduce the printhead maintenance across its Delta SPC 130 product portfolio, which will be another boost for customers' productivity.

DNM will become part of the standard package for the Delta SPC 130 portfolio, including the new Eco + model, and will further reduce the maintenance cycles of the Koenig & Bauer we are confident that our complete product portfolio, Durst's industry acclaimed, long-lasting printheads. The tool identifies nozzle clogging and can then be programmed to



Guests at the SPC Open House in Lienz in May (1)

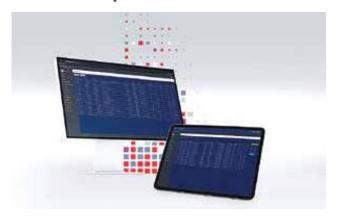
manage the level of ink being jetted from the head. It ensures that high-quality production is always maintained.

Matthias Krautgasser, Koenig & Bauer Durst's Delta SPC 130 Product Manager, said: "We have already implemented our automated non-contact cleaning system—DNM will further increase uptime and productivity of our Delta SPC 130 product lineup. DNM is another tool in our parcel of advanced technologies which will give our customers even more confidence in these challenging times. The DNM will be fitted to all new products, including the Delta SPC 130 FlexLine Durst Innovation Center East in Lienz, Austria, in May, Koenig Eco+ model that will be available from next year. It can also be upgraded to existing customer machines."

> "Raw material shortages, cost pressures and mitigation strategies continue to be high on the agenda for customers." Robert Stabler, Managing Director, Koenig & Bauer Durst added, "Coupled with brand owners demanding that new production methods are reliable, compliant and cost effective, including the new Eco+ press, will meet the rapidly changing requirements."



Agility in detailed planning with KBA's Job Optimiser



Intelligent production planning is indispensable for modern print companies, given that today's customers are demanding ever greater product diversity, instant deliveries and lower prices. Agile planning and flexible processes are imperative for implementation of the Printshop 4.0, as they allow companies to react to changing customer demands at short notice and secure a competitive advantage on the market.

With the Job Optimiser, Koenig & Bauer (KBA) is offering a powerful APS (Advanced Planning Software) tool for the detailed planning of production processes. Intelligent planning and optimisation algorithms automate all planning tasks for maximum planning efficiency. The seamless integration with MIS and MES systems enables print companies to optimise their planning process in the areas of production and logistics, which provides the basis for targeted control over material flows and resource capacities.

The Job Optimiser unlocks efficiency potential in everyday production with the following planning functions:

- The automated importing of pre-planned production jobs from the MIS allows fast and reliable access to all job-relevant information.
- The machine scheduling function defines the machine resources and time windows that are necessary for the individual production steps of the planned jobs.
- The intelligent control algorithms of the 'load balancing' function enable optimum distribution of the required production steps across suitable presses and post-press machines, providing for uniform capacity utilisation and greater efficiency.
- The job sequence planning is optimised according to process- and machine-specific parameters, such as finishing requirements, coating types or the automation features available, in order to minimise make-ready times.
- The optimised job list is transferred automatically to the MES software LogoTronic ensuring both a faster overall process and perfect synchronisation of the individual process steps.

KODAK PROSPER 7000 Turbo Press—the fastest inkjet on the market



The game-changing speed of the PROSPER 7000 Turbo will help commercial, publishing and newspaper printers increase efficiency by shifting more long-run jobs from conventional printing processes to inkjet," said Jim Continenza, Kodak's Executive Chairman and Chief Executive Officer.

Kodak has unveiled the revolutionary KODAK PROSPER 7000 Turbo Press at its inkjet facility in Dayton, Ohio. Kodak's new inkjet web press uses KODAK Stream Inkjet Technology offering printing speeds of up to 410 mpm (1,345 fpm) or up to 5,523 A4 ppm, which is almost 35% faster than its nearest competitor. It enables commercial, publishing and newspaper printers to compete more effectively with offset and to shift more long run jobs from conventional printing processes to inkjet. Kodak is setting unprecedented standards in speed and productivity with its new full color perfecting inkjet press.

The new press not only impresses with its incredible printing speed, but also with its vast application and substrate versatility. It supports a maximum web width of 648 mm (25.5 inches) with a variable cutoff length up to 1,372 mm (54 in.) while printing on a wide range of coated and uncoated stocks, newsprint, specialty papers as well as recycled papers.

Offering three optimised print modes, the PROSPER 7000 Turbo meets the specific requirements of different applications. This allows printers to optimise their production process to always print at the best combination of speed and resolution. The Quality mode, which is roughly comparable to offset printing using a 200 lpi (80 L/cm) screen, is best for direct mailings, catalogs and magazines. The Performance mode (offset equivalent 133 lpi / 52 L/cm) is ideal for textbooks, fiction books and other medium ink coverage applications, and the Turbo mode (85-100 lpi / <40 L/cm) is ideal for newspaper printing with low ink coverage.

The new press uses ecofriendly, water-based KODAK nanoparticulate pigment CMYK inks. The inks offer a wide color gamut and, due to their proprietary ink formulations, support efficient drying even at peak press speeds. It features interstation drying using near infrared (NIR) technology. This drying solution enables the press to keep up with any of the print modes to ensure the highest quality output at the given speed.

To safeguard consistently high quality, even with the longest print runs, the new press features the KODAK Intelligent Print System. This patented solution automatically takes care of monitoring and optimisation of stitching, color-to-color and front-to-back registration.



Pretty Fast – The Revolution in the Pressroom!

At hubergroup, we have raised the drying kinetics for our hubergroup **ECO-PERFECT-DRY** series to a new, unmatched level. The unique selling proposition of our carbon footprint optimized ink lies in its performance.

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The mineral oil free **ECO-PERFECT-DRY** series offers pressroom strengths such as stressable and strong ink film, combined with fast setting.

Our leading-edge printing ink stands out through the naturalness of its raw materials and is available worldwide. Speed up and increase your cash flow. Offer your customers an ecological quality product.



Complete control over packaging production

BOBST Connect is ready to launch. This innovative platform offers the users a full overview and control of their packaging production—with possibilities for optimisations from design to circularity and everything in between.

BOBST has recently announced the launch of the first subscription plan of BOBST Connect, a user-centric platform which connects converters and brand owners to a digitalised and automated workflow, giving them clear visibility and control of the production process.

The new package—BOBST Connect Essential—is available from July 1, 2022 and offers a host of features and functionalities to help customers optimise their packaging production at every stage. By linking different steps of the process, BOBST Connect improves efficiency, control, and data knowledge, driving quality and productivity across the value chain.

BOBST Connect Essential includes an end-to-end digital solution, a powerful set of data and digital tools together in one fully connected platform and puts the power and knowledge of BOBST at the fingertips of its users. As a live platform, it will continually evolve to include new functionalities, new machines and more machine data. BOBST Connect can link directly to customers' existing systems and platforms and integrates with third party cloud-based applications across the value chain, making the experience seamless. In terms of security, BOBST Connect is hosted in a fully secure, ISO 27001-certified environment, providing complete reassurance of data security and privacy

"In today's packaging environment, data has become king, and can provide a significant competitive advantage," said Léonard Badet, Chief Technology Officer. "BOBST Connect helps customers to take advantage of the wealth of data produced by their machines, providing the insights and range of solutions that can unlock advances in efficiency, quality, and productivity."

Features and functionalities

The first solution package, BOBST Connect Essential, offers a host of features and functionality to help users optimise their packaging production at every stage.

Accurate performance data

Through BOBST Connect, users can see a quick view of machine status and health, machine error alerts and current production performance. It can inform users how different aspects of OEE (Overall Equipment Effectiveness) are impacting production and help to identify and eliminate losses.

Progress indicators

BOBST Connect highlights the difference between estimated and actual finishing times for each job, enabling



BOBST Connect is an integral part of the BOBST vision to shape the future of the packaging world based on four cornerstones—connectivity, digitalisation, automation and sustainability.

operators and plant managers to intervene in a job quickly and at the right time.

BOBST Connect delivers live and interactive reports, which can be used to identify, review and track trends. The reports show reasons for machine downtime.

High priority remote assistance

BOBST Connect enables remote connection to customer's machine. This service allows customers to have access to augmented reality video streaming with BOBST Technical Services Specialists for quicker trouble shooting and issue solving. It is estimated that around 80% of electrical issues can be solved directly on-line. By using video streaming, problem solving can be extended to clarify mechanical issues, too. Through BOBST Connect, technical support can quickly diagnose problems based on historical and real-time data.

"At BOBST, we are helping to connect our customers to a digitised and automated workflow, while at the same time providing best-in-class machines and a great service experience," said Raphael Indermühle, Head of Business Unit Services and Performance. "BOBST Connect achieves all this and puts our customers fully in control of their own production process. What's more, BOBST Connect will continually evolve as new solutions are added, meaning the potential competitive advantage will simply continue to grow."



Gives Life to Prints

The one-stop-shop for all the food packaging needs

Srinivas Papers delivers industry-leading packaging solutions with innovation to leverage the whole customer experience.

Srinivas Papers present the Filo Series, designed specifically for food serving applications like parcelling, plating, wrapping, and packing to replace single-use plastic alternatives. The Filo Series is made with wood fibres from sustainably managed plantations and is 100% recyclable.





- A sustainable solution for serving beverages and replacing the single-use non-recyclable plastics and LDPE coated cups.
- FiloBev is coated with a special barrier that provides water-resistant properties and can withstand the heat of hot beverages.
- FiloBev is 100% bio-degradable and is compatible with existing heat sealing machines.



- FiloPack is designed for the growing food serving and delivery market, replacing the single-use plastic alternatives.
- It is suitable for food packaging takeaway, delivery, and frozen food packaging, with exceptional water, oil, and grease resistance.
- FiloPack is heat-sealed and is compatible with both hot and cold melt glue.



- FiloServe is developed for food serving applications like plates and trays, coated with special barriers for oil and grease resistance as a replacement to single-use plastics.
- FiloServe comes with a superior surface finish and uniform barrier coating, conforming to stringent food contact codes.
- It is not suitable for liquids and is intended for dry food items and QSR segments.

PAMEX bags the Industry Catalyst Award

The 6th mega edition of Exhibition Excellence Awards (EEA) was held recently at India Expo Centre, Greater Noida, to felicitate exhibition organisers for their exceptional work and contribution to the industry. The Annual Industry Awards were held after two years of hiatus due to the pandemic. The industry shows organised from 2020 to 2022 were considered for the EEA 2022.

PAMEX 2020 received the 'Industry Catalyst' Award at the event. The Award is given to the exhibition, which helped promote the business of its target industry most effectively by providing business opportunities to its participants.

Organised by Exhibition Showcase magazine, the EEA 2022 received the acknowledgement and support of IEIA—the Voice of the Indian Exhibition Industry—along with prominent industry bodies like Indian Exhibitions, Conferences and Events Services Association

(IESA), India Convention Promotion Bureau (ICPB), Travel Agents Association of India (TAAI), Network of Indian MICE Agents (NIMA), Association of Domestic Tour Operators

Of India (ADTOI), Indian Association of Travel and Tourism Experts (IATTE), a prominent government body for MSME, the NSIC, and leading international industry bodies including the International Association of Exhibitions and Events (IAEE) and Asian Federation of Exhibition and Convention Associations (AFECA) for its 6th mega edition.

Over 500 exhibition organisers, trade and professional associations, trade bodies, PCOs, event venues and MICE stakeholders attended the event.

The next edition of PAMEX is scheduled for March 2023, and the award comes at the opportune time to underline the growing stature of PAMEX in the international calendar of events for the Printing Industry.

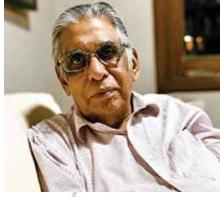
For any information on PAMEX, write to info@print-packaging.com



"Arunbhai was a precious friend... with a great sense of humour and deep wisdom. He was always graceful and gracious." TechNova Imaging Systems' Chairperson Pranav Parikh adds, "I miss him."

Chairperson and managing director of Vakil and Sons, Late Shri Arun Mehta, was a person born to lead and lead meaningfully. Graduating with printing technology from London College of Printing and successfully completing special training at Heidelberg, young Arun entered the printing industry with a Diploma in Business Management from the British Institute of Management.

Arun Mehta led BMPA and AIFMP as president in 1972 and 1982, respectively. Under his leadership, the PAMEX was organised in Mumbai, then Bombay, in 1987. He championed the advocacy for PAMEX to be held across India in the then Bombay (now Mumbai), Bangalore (now Bengaluru), and Calcutta (now Kolkata). His vision was to not only take the print to the smaller markets of the country but also to make the printers across India technology-aware. Most interestingly, he was the architect of one of the earliest print industry surveys in India. He chaired the survey committee under the auspice of BMPA and published the survey report in 1992.





"Arunbhai was very simple and humble, even in the company of his colleagues and peers, despite heading the Vakil & Sons—a great legacy printing company in India," remembers Ramesh Kejriwal, Chairperson of Parksons Packaging.

"Many years ago, I travelled by train along with Sudha ben and Arunbhai to a wedding destination. We could not find proper accommodation at the destination; we stayed at a friend's house. It had limited rooms. When the friend asked us to sleep on the floor, I was quite apprehensive about how Arunbhai would accept it. But he was most sporting and took the lead in accepting that situation. I experienced his humility personally. This incident keeps coming back to my memory and reminds me of his simple and humble demeanour," Ramesh Kejriwal adds while reminiscing about his dear friend.

MMS felicitated him with the Lifetime Achievement Award in 2016. In an extended interview with Medha Virkar before the award ceremony, Arun Mehta talked about his personal and professional life. Throughout the interview, he kept referring to the ideas of Mahatma Gandhi and his passion for doing good for the people around him. Throughout his life, Arun Mehta advocated that the printers and the print associations must work in an atmosphere of trust and cooperation for mutual benefit. He stopped at nothing to deliver quality, error-free printed products to his clients. It is this strong belief in purposeful leadership that Vakils has proactively trained a large number of physically challenged people in printing and allied skills over many years.

Arun Mehta passed away earlier this month, on July 7. He is survived by his wife Sudha and two children—Bimal Mehta and Sangeeta Bhansali.





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BMPA'S BIG THE FUTURE

Iqbal Kherodawala, President of BMPA, talks to Team Print Bulletin about the Association's Vision Conclave—a brand new future-focused knowledge-sharing conference for the print industry.



Congratulations on the successful organisation of the first-ever bmpa vision conclave!

How would you express it if you were to describe the experience from ideation of post-event networking?

BMPA, as you are aware, always wants to do everything differently.

We were aware that a lot of Print-converters across India had continued to march firmly on their growth path despite the two years of the Pandemic, and we wanted all our members to know how and why.

Our committee proposed getting these 'visionary print converters' on a single table to share their views and experience.

BMPA Print Summit is a speakercentric platform; we wanted a delegate-centric gathering. That is where the idea of the BMPA Vision Conclave took seed. With the vision conclave, bmpa has created a new platform. How do you think the vision conclave would benefit the association, its members and the industry at large?

It's very simple. Knowledge-sharing has been BMPA's

core activity. As you are aware, even in the last two years, when physical interaction was severely limited, we conducted webinars on a wide range of topics for continued knowledge-sharing with our members and the industry members at large. We were able to get industry leaders to present ideas at these webinars.

The Vision Conclave, and the white paper which will follow soon, will give our members ideas about where our industry is going, and, more importantly, we want to assure print converters that 'print' is very much thriving and good days

are ahead. The Vision Conclave brought together visionary leaders who have continued to invest in infrastructure and ideas because they are very optimistic about the future of

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I want to thank and credit Team BMPA for a well-organised conclave. My wife particularly appreciated the extremely well-packaged gift box from PHOOL. It had all the elements of great packaging and was so thoughtful. I benefited the most from networking, meeting many people I had no idea of, and picking up nuggets of information.

CJ JassawallaThomson Press India



Due to the positioning of the 'well' in which the Delegates were seated, the interactive session was brilliant at the BMPA Vision Conclave 2022.

India in general and our industry in particular.

We are aware of the black book published at the conclave. You have also talked about the white paper that will be published soon. Before we read these publications, however, what would you like to share as key insights from the first vision conclave?

Printweek, our media partner for the Vision Conclave, is curating the white paper. This white paper will address many questions bothering

our print converting members about what path they should take to face growing competition and the rampant increase in material and conversion costs. I assure you, Print Bulletin readers will be able to draw plenty of insights from the white paper. Let's wait for it because all good things take a little bit of time.

The vision conclave is envisioned as a platform for industry leaders and visionaries. The first conclave

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First and foremost, let me congratulate the Team BMPA for the exceptionally well and professionally organised event. The question/answer sessions were very relevant and helpful to the industry. I wish we had one speaker from the technical side, either from the printing or finishing side, to discuss the improvements made over the last few years. It would have added to the Interest of the audience. However, I would personally give 9/10 for the overall event.

Ramesh Kejriwal
Parksons Packaging

included forward-looking discussions about metaverse. Based on the discussions at the vision conclave, and according to you, what are one or two key breakthroughs for the printing and packaging industry in the times to come?

It was undeniable right through the Vision Conclave that the future belongs to a tight synergy between Mechanical and Digital. Print-industry-maverick and innovator Benny Landa, the great Digital Guru, emphasised that in his address to the Vision Conclave

from Israel. According to him, certain sectors of our industry, for example, packaging, the mechanical part of our investments, will survive our generation and our children's. But Digital is here to stay, and it will slowly make inroads. Our members will have to accept that although digital currently contributes barely 3% of our print output, growth of even a single percentage point can open up a huge potential for synergy between our current machines and digital equipment.

This is where Metaverse will come into play. The sheer potential of Metaverse, and what it can do to our offsite training, maintenance and office work, is amazing. Truly, the sky is the limit in these digital spaces. The current generation of print converters will adapt to it a big way, and a printing press in its current traditional avatar is poised for a huge change.

The discussions and the insights from the vision conclave will not only benefit the delegates. However, they will have the potential to critically alter the business of small print converters operating across the country. How do you think you will communicate the insights and the lessons from the conclave to this last-mile member of the industry?

The 2022 Vision Conclave is only the beginning. Although

the white paper will soon be shared with our member partners, we look forward to curating more delegate-focused discussions on more forward-looking themes in our future conclaves.

We hope that our small and medium-sized print converting members continue to track the Vision Conclaves because this will chart out their future for their investment and planning. Additionally, we will be continuously in touch with our members through Print Bulletin.

Please tell us in detail about the first-ever vision conclave—the delegates, the moderators, and the topics discussed at the event.



Sascha Fischer, Head of KBA Product Management and Key Account Manager, Europe, interacted with the delegates at the BMPA Vision Conclave on the first day.

I was floored by Team BMPA's warm hospitality and impressive arrangements. It was evident that every committee member has worked in-depth on every aspect of the Vision Conclave to make the entire show very educative and productive. I enjoyed the interactive sessions.

Kirit Modi Horizon Packs Vision Conclave delegates ranged from commercial, packaging, digital and corrugated to signage converters. We carefully curated the final delegates to include as many industry verticals while being within the limit of 80 delegates maximum.

We limited the number of delegates purely because we wanted them to interact with us and each other; moreover, we wanted the people who would honestly and openly share on Vision Conclave's platform.

We are delighted to inform you that each and every one of our invited delegates not only agreed but confirmed their participation on the very first call from us. Throughout



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BMPA's Vision Conclave offered a platform for dialogue and discussion but the breaks and the leisure time throughout the conference provided to be excellent business networking opportunities for the delegates to explore the possibilities of collaboration and business synergies.

the process, they were super enthusiastic. A handful of delegates who could not make it to the Vision Conclave were absent due to last-minute health issues; we missed Narendra Paruchuri of Pragati Offset.

The first session at the Vision Conclave focused on the global and Indian economy and their impact on our industry. My colleague and BMPA's former president, Mehul A. Desai, moderated the session. He presented the delegates with some pertinent yet interesting questions-kickstarting and navigating the discussion from time to time. Due to the positioning of the 'well' where the Delegates were seated, the interactive session was brilliant; the nearly two-hour session seemed to have concluded too quickly.

The digital printing inventor Benny Landa addressed from Israel on the second day of the Vision Conclave. His presentation on printing and the impact of digital technologies in the near future was an eye-opener. On the day, we also had a session on Metaverse moderated by Hemanth Satyanarayana, CEO of Imaginate. He took us on an interesting ride into the future where the physical and the Virtual meet each other. He

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Heartiest congratulations on organising the highly successful Vision Conclave in Goa! By no means it was an easy task. From organisation to execution, everything was simply perfect. It has been our absolute pleasure to be associated with BMPA, and the feeling is the same even for everyone who attended the event from Koenig & Bauer, Germany

Aditya Surana, Koenig Bauer

It is our privilege to be associated with a forward-thinking organisation like BMPA. This is a unit of the industry unlike any other which always projects the ideas of the leaders and works for the enhancement of industry colleagues. Education, information assimilation and sharing within the industry are the forte of BMPA. This esteemed organisation has carried this out for many years, and I am sure it will continue well into the future. Always proud to be a part of this process.

Rajeev Jagga, Ample Graphics showed us how Virtual Reality and Augmented Reality could make a big difference in our industry. This was followed by a Panel discussion moderated by Naushad Panjwani, Chairperson at Mandarus Partners and a multifaceted entrepreneur-cum-technocrat. He conducted a 2-hour session concerning packaging, logistics, commercial and book printing. The topics focused on what would work for our industry in the future and what a print converter should do to stay relevant.

Personally, what topic or the discussion appealed the most to you and why?

Frankly, I was bowled over by each and every topic and discussion. Having said that, I would like to reiterate that the Vision Conclave focused on the delegates and their conversations, not on the speaker.

Moreover, for each of the delegates, there was no subject that could be termed irrelevant. The broader discussion themes were curated explicitly for every delegate; needless to say, every delegate participated heartily in the discussions.

Nevertheless, if I had to choose a discussion that caught my



Team BMPA

attention, it was about the future synergy between Metaverse and the physical printing companies. The presentation and the discussion that followed were genuinely like looking into the future through a crystal ball. I could see myself in that kind of a future.

In a conversation, you said that based on the response to this first edition, bmpa will be open to making this an annual conference. Any thoughts on this promise after the conclave?

Definitely! Unless we have this on a regular basis, the purpose of the Vision Conclave will not be served for the betterment of our industry. The themes will change each year based on the need of the hour, but the basic concept of providing a template for the future for our fellow members will be a constant through the years. The delegates every year would be leaders in

their field and those who have made themselves relevant by their vision for the future.

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I wanted to convey my gratitude to Team BMAP for organising such a wonderful event and caring for every guest. Small gestures such as Siddharth moving my seat at the end so I could stand in between the sessions was touching.

Anuj Bhargava Kumar Labels



Excellent arrangements. Superb hospitality. The programme was structured very well. Topics for discussion were precisely the pain points faced by our industry. I wish we had more time for discussions. BMPA rocks, and I am looking forward to membership in BMPA.

Niral Patel

Art-O-Print Printing and Packaging Solutions

Before we conclude, let me ask you one last question. You are a print business owner and a keen print technocrat. What changes or the trends would you follow closely to make your business future-ready based on the input from the vision conclave?

Being an eternal optimist, I firmly believe that humankind cannot survive without 'printing'. The medium might change, the substrate might change, and so will change the final use, but 'print' will live.

I would like more synergy between print converters, collaboration, and transparency between fellow converters. Enhanced communications will mean better growth for each one of us.

Based on what I experienced at the Vision Conclave, I strongly feel that those who are nimble, those who create a market for their products

and those who take advantage of technology, will always survive and thrive.



MARKETPLACE DS Smith **DS Smith offers its expertise** to Carrefour for its XXL product range



This line of XXL tovs offers consumers a sustainable alternative to non-recyclable toys. Image: DS Smith

Launched at the end of March, colouring toys in recyclable cardboard were produced from recycled cardboard to combine circularity, solidarity, responsible consumption, and creativity. DS Smith France has collaborated with the Carrefour distributor to produce three large-format cardboard toys. Manufactured in 200,000 copies, they will be distributed from March 28 in all Carrefour brands (hypermarkets, supermarkets, and convenience stores) throughout France, as well as on Carrefour.fr.

Produced locally at the DS Smith plant in Seine-Maritime, this range of eco-responsible toys will be sold at the attractive price of €10 each throughout the Carrefour network, in France. Boat, house, or cardboard rocket, young and old will enjoy painting and colouring these XXL toys. By personalising their toy in this way, they will be able to express their imagination and creativity.

Cardboard toys come from the recycling of used and recovered packaging, such as that from Carrefour stores. The latter constitutes the raw material necessary for the manufacture of recycled paper, then for the production of new 100% recyclable packaging.

This project also has an important social dimension since the packing of the toys has been entrusted to people with disabilities. This new range of toys thus responds to the growing demand for ever more responsible and sustainable consumption.

"We are proud to partner with Carrefour to develop this new range of unique toys. Through the expertise deployed by our employees in Normandy, who have shown agility and creativity, our whole approach focused on the circular economy, the fight against plastic pollution, and more generally sustainable development find value," says, Thibault Laumonier, CEO DS Smith Packaging France.

The importance of a sustainable future



Executives from Koenig & Bauer (US/CA) helped the children at the German International School of Dallas plant their saplings to take home and grow new trees.

This spring, Koenig & Bauer is inspiring students in the USA to create a more sustainable future as part of the national initiative, Trees Into Cartons, Cartons Into Trees (TICCIT) by visiting the German International School of Dallas, a local private elementary school. The TICCIT programme, created by the Paperboard Packaging Council (PPC), a trade association for companies that make paperboard packaging, aims to teach first-through-fifth grade students about the importance of trees, recycling, and the environment.

The day began with a presentation to 26 students ranging in age from kindergarten to fourth grade on the abundance of paper-based products in their daily lives and the importance of recycling and sustainability. The students were engaged in an interactive session that allowed them to ask questions and learn more about the paper making process, the world of print, and how it impacts their daily lives.

The Koenig & Bauer management team then went outside and joined the students in transferring live saplings into empty breakfast cereal boxes to be brought home with instructions on how to plant them. Each child was very excited to nurture their trees and watch them grow. The teachers at the German International School of Dallas took an active role in coordinating the event and ensuring that the students all actively participated in learning about the importance of recyclability and sustainability.

Created in 2010 by the PPC, the TICCIT programme is held at schools across the country around Earth Day. After classroom learning sessions, students pot tree saplings into paperboard cartons filled with soil to take home and plant with their families. The paper cartons will naturally biodegrade once planted, completing the 'trees into cartons, cartons into trees' lifecycle.

Plastic packaging and sustainability are at a crossroad: what is the way forward?

Players along the flexible packaging value chain must deliver on sustainability requirements on several different levels: consumers' expectations, food protection and safety, legal requirements compliance, packaging development vs end-of-life collection and disposal systems, packaging shelf appeal. All of that while staying competitively priced.

Traditional ways of working in the packaging industry are being shaken to the core and it is increasingly clear that siloed knowledge is a hindrance to the progress towards a more sustainable future. The dialogue between all the parties on their respective requirements and capabilities is a pre-condition for the development of viable flexible packaging solutions.

In terms of the packaging itself, overcoming the technical complexities of developing and manufacturing sustainable high barrier flexible packaging that is recycle-ready is a major challenge. Even more so since the market looks for



Watch the BOBST Round Table video at https://rb.gy/okgdvz

new solutions with the same like for like performances as the traditional multi-material non-recyclable packaging.

By embracing the value of industry collaborations and partnerships along the whole flexible packaging value, while increasing digitalisation, automation, and connectivity in the process, BOBST is ready for the sustainable packaging solutions of the future.



A Step Forward, and a Step Backward

Print Bulletin readers benefit from the advice extended by BMPA's panel of consultants, including up-to-date information regarding tax, banking, export-import and legal updates concerning the print and packaging industry

Goods and Services Tax

Important points from the 47th GST Council meeting

The GST Council's 47th meeting was held in Chandigarh on June 28 and 29, 2022. Union Finance and Corporate Affairs Minister Nirmala Sitharaman chaired the meeting. The GST Council has inter-alia made the following recommendations relating to changes in GST rates on supply of goods and services and changes related to GST law and procedure:

Rate rationalisation to remove inverted duty structure (approval of recommendations made by GoM on rate rationalisation)

Description	From (%)	To (%)
Goods		
Printing, writing, or drawing ink	12	18

Other GST rate changes recommended by the Council

Description	From (%)	To (%)
Services		
Renting of truck/goods carriage	18	12
where the cost of fuel is included		

Withdrawal of exemptions (approval of recommendations. Made by GoM on ration rationalisation)

Hitherto, GST was exempted. On specified foot items, grains etc. when not branded or right on the brand has been foregone. It has been recommended to revise the scope of exemption to exclude from it prepackaged and pre-labelled retail pack in terms of Legal Metrology Act, including pre-packed, pre-labelled curd, lassi, and buttermilk.

In case of the following goods, exemption from GST will be withdrawn:

Description	From (%)	To (%)
GST rate changes		
Cheques, loose or in book form	0	18

In case of services, following exemption are being rationalised:

Description

Exemption on following services is being withdrawn.

(a) Renting of residential dwelling to business entities (registered persons).

Hotel accommodation priced up to ₹1,000/- per day shall be taxed at 12%

Banking and EXIM

Import of paper brought under compulsory registration from October 2022

The import of policy of major paper products has been amended from 'Free' to 'Free subject to compulsory registration under Paper Import Monitoring System' (PIMS). This order shall be applicable on a range of paper products such as:

- 1. Newsprint.
- 2. Handmade paper,
- 3. Wallpaper base and wallpaper,
- 4. Toilet paper,
- 5. Duplicating paper,
- 6. Coated paper,
- 7. Uncoated paper,
- 8. Cartons,
- 9. Litho and Offset paper,
- 10. Tissue paper,
- 11. Parchment paper,
- Account Books,
- 13. Carbon paper,
- 14. Bobbins,
- 15. Envelopes, and
- 16. Labels.

Full list of each import product along with HS Code is available in the notification (Notification No.11/2015-2020 dated May 25, 2022).

All imports arriving on or after October 1, 2022 shall be governed by this policy. Paper products like currency paper, bank bond and cheque paper, security printing paper, etc. have been excluded from this policy change.

Whenever, the government finds that domestic industry is facing problem about regular availability of the products then this kind of policy measures are adopted.

The government has allowed almost four months for the industry to adjust with new regulations. After the implementation of above registration procedures, the government will be better off in terms of data and trend.

After studying data, the government may take additional corrective measures, if required for the industry.

The policy-change will further straighten Make In India and Aatma Nirbhar Bharat goals. In the past, the government has also adopted similar approach for steel.



The Certificate of Coverage (COC), also called a detachment certificate, is a certificate issued to an international worker (IW) by his or her home social security authorities that exempts the IW from contributing to the social security (PF) in the host country as long as he or she is contributing to their home social security system.

Reserve Bank of India implements new rule for ATM Cash Withdrawal

Reserve Bank of India (RBI) has proposed careless cash withdrawal facility from all ATMs. Customers will be able to withdraw money through UPI.

In this facility, the customer does not have to use their debit card to withdraw cash from the ATM; instead the customers will have to use the UPI.

Option 1

- Customers have to fill the request details at the ATM.
- The ATM will then generate a QR code.
- Customers will scan the QR code through the UPI app. After that the request will be approved.
- Now they will be able to withdraw money from the ATM.

Option 2 (ATMs with touchscreen)

- The customer has to write the UPI and the amount in the ATM
- The request will come on their UPI application on the phone. The customer needs to approve the request with the password.

 Then, the customer will be able to withdraw cash after the process is successful.

The cordless cash withdrawal facility is available at State Bank of India (SBI), HDFC Bank, ICICI Bank, and Punjab National Bank (PNB).

RBI has raised interest rates

India had an ultra-low interest rate of 4% since 2018. The COVID-19 pandemic and the subsequently unfolding financial crisis has prompted the government to inject economy with additional liquidity. However, in attempt to control inflation by controlling cashflow in the economy, RBI has raised the REPO rate from 4% to 4.40%. RBI has also raised the cash reserve ratio to 4.50%. This will make it costly for banks to get money and they will pass these costs to us, the customers. It will make borrowing costlier in general.

A rise in interest rate means that this is the perfect time to invest in fixed deposits and government bonds. On the other hand, we shall have to pay more interest on our home loans, car loans, and personal loans. Many business sectors will also feel the pain or this rate hike. With borrowing costs high, and the inflation still not tamed, many companies and businesses will face less-than-expected or bad financial results.

Below are the indicative interest rates charged by the public and private sector banks:

Type of funding	Range of rate of interest (%)
Cash credit (CC) / Overdraft (OD)	8.5–9
Loan for machines	6.75–7.0
Project funding	7.50
Pre-shipment credit in foreign currency (PCFC) for exports	3–3.5
Foreign currency term loan	3.5–4

Each bank is free to charge the rate of interest as decided by the management. Interest rates of non-banking financial companies (NBFC) and co-operative banks will be higher.

Bills of entry by providing all the efforts to reduce queries/compulsion to raise queries

Public notice No. 08/2022 dated May 26, 2022 draws attention of importers, exporters, customs brokers and other stakeholders to the Board's Circular 45/2020 dated October 12, 2020, on faceless assessment.

Board has reviewed the implementation of Faceless Assessment. Board's attention has been drawn to nonsubmission of complete information and documents at the first instance impacting the pace of assessment and clearances of consignments by raising queries.

As the prompt and timely assessment of Bills of Entry and clearance of imported consignments are key objectives of Truant Customs, these issues have been examined and as a remedial measures all the importers, exporters, customs Brokers and all other stakeholders are informed to/of the advantages of providing at the first instance only, the complete details and description of the commodity, brand name, model and any other specifications essential for the assessment.

Further, the trade is advised to upload at the first instance only, supporting documents like product/technical literature and mandatory documents, certificates, which would help avoid queries and delays. It is also noticed that the documents are uploaded on e-Sanchit but are not linked to B/E and/or are not legible, leading to a situation where Appraising/Assessing officer is unable to view/read the document and is thus compelled to raise a query.

Hence, the trade needs to avoid such situation by linking every uploaded document to the relevant B/E.

The step by step guide in this regard is available as ICES Advisory No. 35/2020 dated October 9, 2020.

Difficulties faced, if any, may be brought to the notice of the Additional Commissioner in the email at commrcusmnglr@nic.in.

Labour law

Employee State Insurance Act (ESI) Scheme to get implemented in all districts of India by year end

Presently, the ESI Act is applicable only in those areas where they have hospital facilities to provide the benefits under the scheme to the insured persons. At present ESI Scheme is implemented fully in 443 districts and partially implemented in 153 districts across India. Further a total of 148 districts are yet to get covered under the scheme.

But with the latest Times of India news article dated June 20, 2022, ESI plans to extend the coverage to ever part of the country by end of 2022. This will lead to total social security to all eligible employees working in any corner of the country.

Why were Labour Codes were not implemented on July 1, 2022?

Following are the view points as came to my mind while answering the above question.

- I do not know from where this July 1, 2022, implementation date came into existence. Was there. Any pre-announcement by the Government of India? Was it mandatory for the government to make it effective from July 1, 2022, or was there any other reason?
- Even though Coves were enacted long ago by both the houses of the parliament, and the President of India has also assented to it, they are yet to see the ray of the light for reasons well-known to the government.

- For the past few months, the messages were floating on social media platforms as well as some mainstream print media confirming the implementation of the Labour Codes from July 1, 2022. It created hype in the corporate sector and the consultants' offices were flooded with daily queries and calls from clients wasting resources of the clients and the consultants.
- The delay in implementation is leading to both, employees and employers to find more and more flaws in the Codes, particularly in the definition of 'wages' in the first code itself. The Code on Wages 2019 is common across all four Codes and it is amongst the most complex.
- ON the one hand, Government says the Codes are enacted. For ease of doing business and avoid multiplicity. Of various provisions and create more clarity and understanding amongst the stakeholders; however, in reality, rather than understanding, it would create more misunderstanding just like its date of implementation.
- Undoubtedly these Codes have subsumed 29 different Central Labour Laws but prima facie its implementation would run in hundreds or thousands of pages or volumes leading to increase in litigation at later dates.
- BMPA-empanelled labour Consultant, therefore, strongly feels that since the existing Labour Laws are well-settled with its historical background of more than 75 years or so, and hence, considering large apprehension of opposition from the stakeholders, employers and especially Employees, the government should defer the implementation of the Codes forever and carry out minor changes in each Act separately and ask all employers to file Uniform/ Unified Return on its Portal which is the present compliance practice.
- IR Code has also done away with Labour Courts
 putting immense load on Industrial Tribunal which has
 replaced Labour Courts in IR Code, 2020, with two
 members thereon, and hence, it cannot be expected
 that disputes will be disposed off expeditiously.
- So also there is no clear distinction between workers and an employee which is also likely to create more confusion. All employees not excluding mangers and supervisors, would be entitled to overtime payment for additional work and hence, could approach the authorities, and thus, increasing further litigation thereon.

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MOVING WORDS

In this snippet column, Vishwanath Shetty of The PrintWorks shares real life stories with anecdotal messages.

Fighting for pride and freedom

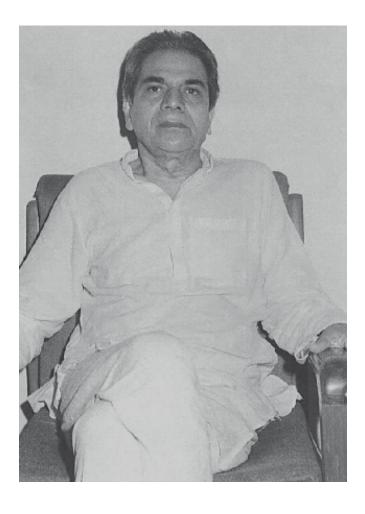
If I recall correctly, in 1972, to celebrate and commemorate 25 years of India's independence, the Government of India decided to honour the freedom fighters with monthly pensions. You may sincerely think it was an excellent move to recognise their contribution and reward their sacrifices with lifelong financial support to the person.

In those times, some people quit their cushy jobs, and others gave up their education to join India's freedom movement. Many sacrificed the luxury of family life, depriving their wives and children of the warmth and the security of stable family life. I am sure many freedom fighters' children could have been deprived of their daily bread and education. There are many instances where the grown children joined their parents in the freedom fight. Despite all the odds, we must acknowledge that the real freedom fighters never complained about it. They thought it was a collective contribution from the entire family and the society at large, humbly denying any personal credit.

You will not be surprised if you can point to several people who would have fabricated documents to prove their status as freedom fighters. I know many people who tried to collect all documents to prove they were freedom fighters. In many cases, the children were trying to gather proof/documents for their parents to get the government pension for the freedom fighters. Their children mostly do this as any freedom fighter in the 1990s would be old enough not to run around getting their documents to get the pension. Suppose we can have bogus degree certificates and driving licences in our country. Will people be left behind to get this benefit accorded to support and honour our freedom fighters for a lifetime? Freedom fighters also got accommodation allotted to them; it could continue until the spouse's death.

I will mention a case where a freedom fighter refused to apply for a pension. The reason was straightforward: the freedom fighter genuinely believed that he fought for a noble cause, not personal gains. Much like the entire nation, he fought for freedom and self-respect. He fought to release the nation from the atrocities of the British. They fought to regain the honour of the country. So true and selfless was their goal in life. Then where is the question of accepting a pension?

To be eligible for such a pension, as it was called, the first question was, "was fighting for freedom a paid job?" Obviously, the answer is 'NO'. It is not like the members



of parliament and legislative assemblies asking for a raise in their salary or a hike in their pension. Fighting for freedom was a noble cause. They were ready to offer their life for the freedom of the country. They did not fight for their individual freedom. They fought for all Indians, endangering their own life. Sacrificing their security, food, shelter, property, and prosperity for the sake of their country; it was a cause beyond any price tag.

He was actually eligible to receive four pensions—the regular Freedom Fighters' Pension, an additional special pension granted to the more prominent freedom fighters called Rashtriya Sanmaan Pension, Pension as Goa Liberation Fighter/Detenu, and finally, the pension as a four-time Member of Parliament (Lok Sabha). He refused to accept any such pension and upheld the respect and honour of the freedom fighters indulged in the selfless struggle. I am referring to Shri Madhu Limaye, a freedom fighter, a social worker, and a fine parliamentarian of independent India, working shoulder to shoulder with Jayaprakash Narayan and Ram Manohar Lohia.

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(1) Based on third-party published market report, 2019. Market-proven solution based the HP Indigo 6000 Digital Press, with over 2000 installations worldwide as of November, 2019. (2) Requires purchase of the KURZ DM-Jetliner® solution.

For more information, please connect:

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